TEKenable

Business Transformation

The Key to Success

In today's rapidly evolving digital landscape, businesses must embrace business transformation to stay ahead of the curve and thrive in the face of ever-increasing competition.

Business transformation is not just about adopting new technologies; it's about fundamentally changing the way you operate, from how you interact with customers to how you manage your supply chain. The need for businesses to change how they operate is, and will continue to be, driven by changing customer expectations, the need to control costs, and attract & retain talent. A successful Business Transformation will enable you to revolutionise your operations, secure market leadership and gain a decisive edge in today's ever-evolving business landscape.

TEKenable:
Your Partner in Business Transformation

TEKenable have been a trusted partner to business for over 20 years. Backed by a proven track record of success, TEKenable has over 200 employees serving more than 200 clients worldwide with headquarters in Ireland and operations across the UK, Spain, Hungary and UAE.

TEKenable's Business Transformation consultancy team is your trusted partner on the journey to a digital-first future. With our expert guidance and unbiased perspective, we will help you seamlessly align all aspects of your business with your transformation strategy, ensuring success every step of the way. Our comprehensive consultancy engagements typically span a three-month period, led by a senior team of business transformation experts.

> *"The ability to record positive antigen tests will start to give us a better idea of how many cases of Coronavirus are in the country because we've lost sight of that at the moment because the testing system is overwhelmed."*
>
> **Anthony Staines**
> Dublin City University's Professor of Health Systems

Our business transformation success stories:

RACING DIGITAL

Led Racing Digital on a transformative journey towards efficiency and innovation.

FBD INSURANCE

Enabled FBD to achieve call centre excellence and seamless customer journeys through strategic guidance.

HSE

Developed & implemented the HSE Covid Contact Tracing System, a critical component to Irelands response to Covid 19.

AI INITIATIVES

As a Microsoft Data & AI partner, we are at the forefront of AI. Delivering cutting-edge AI solutions such as "Chat With Your Documents".

People, Process, Data & Technology

Attain business transformation excellence by evaluating your organisation's aptitude and maturity across the four pillars of people, process, data, and technology. All business transformation initiatives will pivot around these four value levers: people, process, data, and technology, as they are the engines that drive business success.

Business Transformation Enablers
The essential components of business modernisation.

Executive Sponsorship
Strong leadership is crucial for driving business transformation. Executives must be visible and committed to the program, providing the necessary resources, support, and decision-making authority. Leaders should also actively engage with employees, fostering a culture of innovation and openness to change.

Talent & Skills Development
Employees are the driving force behind business transformation, and organisations need to invest in their skills and development. This includes training on new technologies, developing digital problem-solving skills, and fostering adaptability and innovation.

Culture of Innovation
Business transformation requires a culture that embraces innovation and experimentation. Organisations should encourage employees to try new things, learn from failures, and adapt to changing market conditions. A culture of continuous learning and improvement is essential for staying ahead in the digital era.

Artificial Intelligence
AI can transform business operations, from automating tasks and personalising customer experiences to predicting market trends.

Agility and Adaptability
The digital landscape is constantly evolving, and organisations need to be agile and adaptable in their approach to transformation. They should be prepared to pivot their strategies and embrace new technologies as the digital landscape shifts.

Customer-Centric Approach
Organisations need to identify and prioritise customer pain points and opportunities, using digital technologies to create better experiences and improve satisfaction.

Data Centric Organisation
Organisations need to develop data literacy across the organisation, enabling data-driven decision-making at all levels. Data is the fuel for business transformation, providing valuable insights into customer behaviour, operational efficiency, and market trends.

Low-Code/No-Code Dev Platforms
Low-code platforms are powerful tools that can support business transformation in a several ways such as accelerating development, reducing costs and enhancing agility.
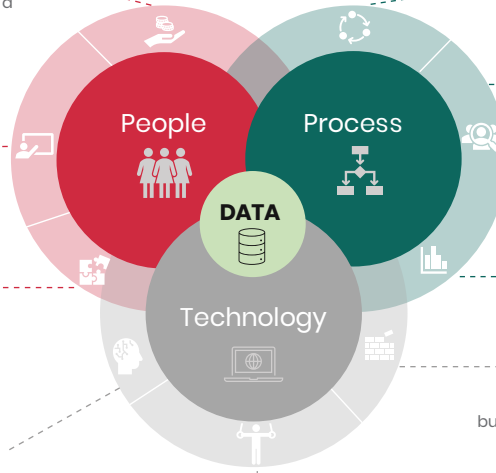
Agile & DevOps Methodologies
Agile and DevOps methodologies promote continuous improvement, enabling businesses to respond quickly to market changes and customer needs. These methodologies emphasise collaboration, iteration, and feedback loops to accelerate software development and product releases.

People / **Process** / **Technology** / **DATA**

People
The human element is at the heart of any successful business transformation. Empowering employees with the necessary skills, knowledge, and mindset is crucial for embracing new technologies and processes effectively.

Process
Streamlining and optimising existing processes is essential for maximising efficiency, reducing costs, and enhancing customer experiences. Business transformation often involves automating repetitive tasks, integrating disparate systems, and adopting agile methodologies.

Data
Organisations that can effectively collect, analyse, and utilise data gain valuable insights into customer behaviour, market trends, and operational performance. Data-driven decision-making empowers businesses to make informed choices that drive growth and innovation.

Technology
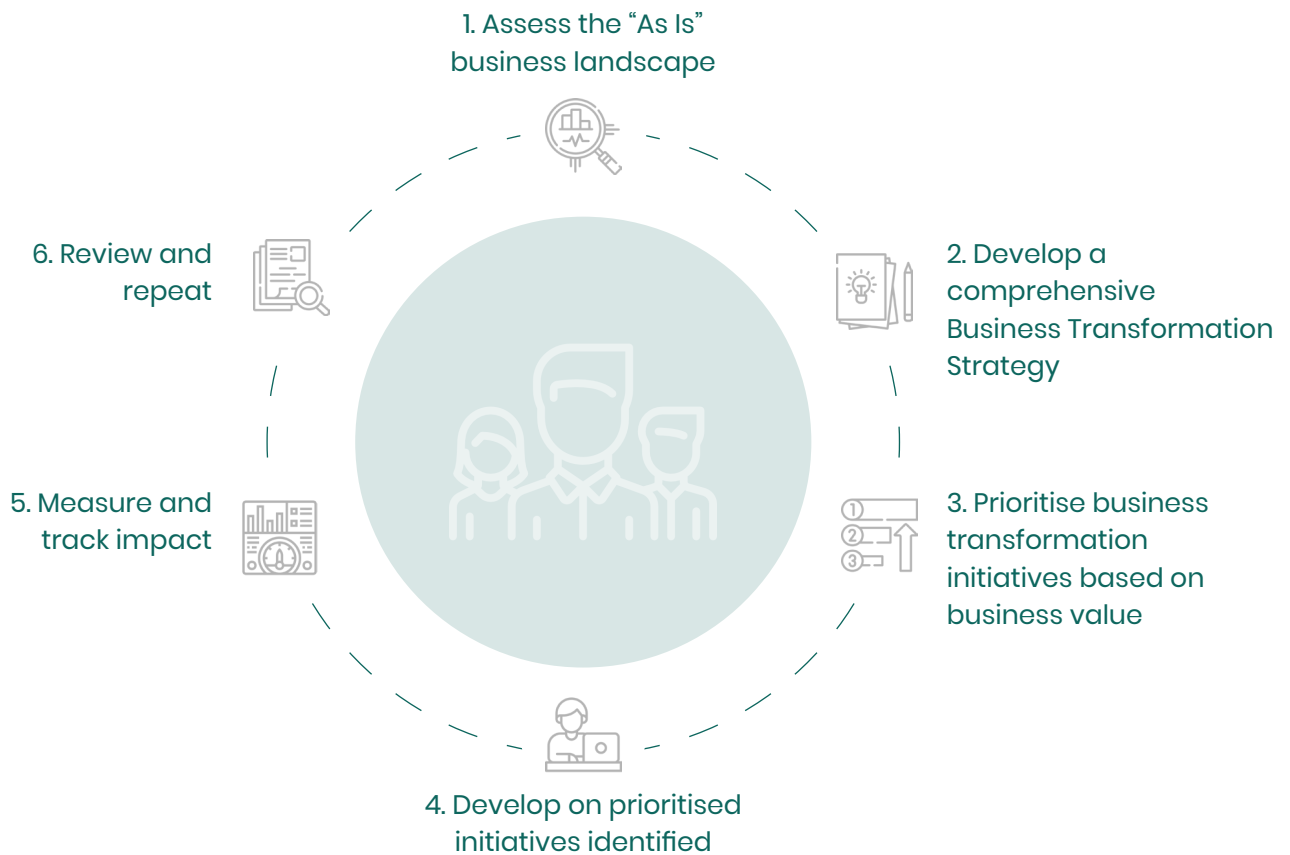Embracing cutting-edge technologies, such as cloud computing and artificial intelligence enables organisations to enhance their capabilities, expand their reach, and develop new products and services.

By effectively managing and optimising these four value levers, organisations can embark on a successful business transformation journey, unlocking new levels of efficiency, innovation, and competitiveness.

Our Business Transformation Consultancy team will:

1. Assess the "As Is" business landscape

2. Develop a comprehensive Business Transformation Strategy

3. Prioritise business transformation initiatives based on business value

4. Develop on prioritised initiatives identified

5. Measure and track impact

6. Review and repeat

Our Roadmap to Success

TEKenable have clearly defined and proven methodologies that we deploy to define and deliver successful Business Transformation.

DISCOVERY
TEKenable's consultancy engagements start with a Discovery phase, where we delve into your business to grasp its intricacies, pinpoint challenges, and foster rapport with your team.

STRATEGY
TEKenable employs a Future Back Thinking approach to craft Business Transformation Strategies. This strategic planning methodology starts with visualising the desired future, then meticulously works backward to define concrete steps to achieve that vision. By aligning strategic initiatives with the organisation's long-term goals, Future Back Thinking fosters cohesive and forward-thinking transformation projects.

EXECUTE
Once the strategy is established and domains are chosen, TEKenable initiates our Design in Action approach. This process comprises domain discovery and redesign, culminating in roadmap-defining initiatives.

ROADMAP
Effective business transformation hinges on defining a scope that delivers tangible value and can be measured. Working with TEKenable ensures you avoid transformations that overextend or fall short of substantial impact.

We utilise a Domain-based approach to crafting Business Transformation roadmaps. Domains fall into three categories: workflows, journeys, and traditional business functions. By collaborating with the organisation, we identify domains ripe for transformation and prioritise them based on value and feasibility. The prioritised domains form the backbone of the Business Transformation roadmap.

Our Technical Services

Our team are skilled at the design and implementation of technology solutions which produce game-changing results for our customers. We use our 20 years of experience in bespoke software to enhance the capabilities of the Low Code platforms, to address complex business processes and deliver secure solutions; enabling you to achieve your Business Transformation and strategic goals.

MICROSOFT DYNAMICS (LOW CODE)

ARTIFICIAL INTELLIGENCE

BUSINESS TRANSFORMATION

BESPOKE DEVELOPMENT (HIGH CODE)

ESG

CLOUD SOLUTIONS – AZURE

TECHNOLOGY CONSULTING

DATA AND ANALYTICS

TEKenable at a glance

Headquarters in
Dublin
Ireland

Founded in
2002

Certifications
ISO9001,
ISO13485 (SaMD)
and ISO27001

ISO 9001
ISO 13485
ISO 27001

Deloitte
Technology
Fast 50 Winner
"5 Years running"

Deloitte.
Technology Fast 50 | Winner: Five years running
2019 · 2020 · 2021 · 2022 · 2023

Partner
Microsoft Solutions, Azure Advanced Specialist, Data & AI and Business Applications

Microsoft
Solutions Partner

Data & AI | Digital & App Innovation Azure | Business Applications

Specialist Adyanta Enterprise Applications to Microsoft Azure | Specialist Adyanta Enterprise Applications to Microsoft Azure | Specialist in Microsoft Low Code Application Development

Microsoft
Microsoft Business Applications
Partner of the Year
2021 Winner

200+
employees.

Best Place to Work
Nov 23 – Nov 24
Ireland

Best Workplaces™
Great Place To Work. | IRELAND 2024

IT Europa
Channel Awards
2022 Winner

IT EUROPA
CHANNEL AWARDS
2022 WINNER
Application Developer & ISV'S
Innovating Technology Solution of the Year

Multiple business verticals
and formidable client base.

TEKenable

Contact us

To find out how we can help support your business transformation journey, get in touch with us today.

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Experts in AI & Data utilising cloud solutions to drive business transformation.

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