



## Enhance your Sales and CRM

Bring the human touch to digital experiences! Utilise Microsoft Dynamics 365 Sales to build and optimise your sales funnel, from prospecting to closing deals, utilising actionable insights and predictive guidance for increased success.

### With Microsoft Dynamics Sales, you can:



#### ACCELERATE SALES

Accelerate sales by using your data to identify ideal customer targets, recommend next best actions, and collaborate with peers.



#### ENGAGE WITH CUSTOMERS

Engage with customers one on one, at scale, to build meaningful relationships and grow your business with the Marketing Application.



#### TRANSFORM DATA

Transform customer data into actionable insights and better understand customer behaviour using digital analytics and AI.



#### BE MORE FLEXIBLE

Be flexible and engage with customers, no matter where you are, using your mobile, tablet, or PC.



#### INTEGRATE OMNICHANNELS

Quickly collect and understand omnichannel feedback to build better customer experiences.



#### BUILD CONNECTIONS

Connect your other Office 365 applications which makes this application more flexible, effective, and easy to use

**Accelerate sales** by using customer, marketing and sales data with AI to identify ideal customer targets, recommend next best actions, and collaborate with peers.



**Allow TEKenable to build and optimise your sales funnel by utilising Microsoft Dynamics 365 Sales.**